

Solving Import Problems in Brazil

TOP 50 LAW FIRM SUCCESSFULLY UPGRADES IT INFRASTRUCTURE IN SAO PAULO



A top 50 Law Firm wanted to purchase and configure IT equipment in the USA for its office in Sao Paulo. They had struggled to import the equipment they needed in the past because they lacked the proper entity type to register with Brazilian customs.

They were only able to import small items, and even these items which only accounted for a fraction of their needs, caused hours of headaches for the project managers and often ended in shipments being held indefinitely in customs.

After years of trying unsuccessfully to import IT gear into Brazil, the Firm was skeptical that anyone could accomplish this for them. FGX was the partner that solved their challenges.

The equipment was drop-shipped to FGX's warehouse, where it was re-packed and prepped for international transit.

To import a shipment of substantial value, the local commercial entity needs to be RADAR registered. In this case, the client was not previously RADAR registered and was not eligible for RADAR registration due to their tax status as a law firm.

FGX understood the client's specific situation and presented an alternative plan, the Importer of Record (IOR) Service. The IOR service involves a trading company who imports the goods on behalf of the client and legally transfers ownership back to the client after customs clearance.

FGX placed the shipment on a direct flight into Sao Paulo resulting in the quickest possible transit time of 1 day. FGX acted as the IOR and imported the goods into Brazil through a trading company set up for this purpose.

Once customs clearance was completed, FGX arranged for a delivery time at the convenience of the consignee and ensured that the end-user did not need to be involved in the customs process.

Once delivery had been completed, FGX arranged for the transfer of ownership from the trading company to the firm's Sao Paulo office. The shipment was delivered within 10 days, door-to-door.

"FGX really blew us away with this capability. They helped us feel confident in their process, and ultimately delivered far above our expectations."

Engineering Manager Infrastructure & Operations Top 50 US Litigation Firm

We do not disclose our clients by design

After investigating if FGX is a good fit for your business, we would be happy to put you in touch with one of the clients we showcase.

THE IDEAL LOGISTICS PARTNER



Can **facilitate an importer of record service** to enable clients to import IT equipment into the country.



Coordinates pickup, packing and **door to door logistics** from anywhere in the US [or world] to Brazil.



Provides **comprehensive project management and timely communication** from pick-up through delivery.



Understands the duties & tax implications and ensures the required taxes are paid on-time to ensure no delays in customs.

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